



Recent Developments in LED Lamps & Applications

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Introduction & Contents

- 1. Shifting Applications of LEDs in General Lighting
- 2. Recent Developments in LED Retrofit Lamps
- 3. Myths and Precautions when Specifying LEDs
- 4. Emergence of Standards for LED Products
- 5. Havells Sylvania Actions to support Indian market



1. Market Shift in LED Applications

LUMINANCE

MARKET SHIFT

ILLUMINANCE

(Light source is viewed directly)

- The earliest LED applications
- Low brightness devices
- Usually coloured / colour changing



(Light source projects out a beam)

- Latest developments for LED lighting
- High brightness devices
- Primarily white for general illumination





LED Package Evolution vs Brightness



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Expanding Applications for Luminance





Expanding Applications for Illuminance





2. Recent Trends in LED Retrofit Lamps





- LED retrofits started with very low power:
 - Only suitable for decorative effects
 - Typically popular in coloured versions
 - Light output too low for general illumination





GLS Bulbs are being phased out in EU:

- Base-level halogens may be next in line
- Not all types can be replaced by CFL
- e.g. CFL Reflectors are not optically efficient CFL Ball / Candle are often too large

This is fuelling LED Retrofit Innovations:

- LED Reflectors show real optical excellence
- LED Ball / Candle can be smaller than CFL
- Full family of true LED retrofits now emerging
- Havells-Sylvania is playing leading role



RefLED ES50 – First True Halogen GU10 Retrofit





- Exclusively designed by Havells-Sylvania R&D Engineers
- World's first genuine retrofit to match 50W Halogen beam performance
- Fits within IEC Outline Dimensions for Halogen Ø 51mm GU10 lamps
- 50 lm/W Efficacy realises 90% energy saving against basic halogens
- Long lifetime of >15,000 hours (while achieving lumen maintenance > 70%)
- High quality warm-white light, Colour 830 = 3000K, Ra >80
- Universal Input 100-250V for global sales & not affected by voltage dips



What About Lamps for New Luminaires?

LAMP SITUATION		LED SITUATION	
Standardised lamp range!	The Light Source	Vast choice and no clear specification	
Standardised lampholder!	Installation	Thermal paste + Soldering + Wires + Screws	
Can be fully integrated!	Optical control	Develop your own special lens optics	
Not needed!	Thermal control	Engineer your own heat sink designs	
Standardised Drivers!	Electrical Supply	Choose from dozens of different LED drive currents and find a suitable electronic driver	

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Practicalities of Current LED Luminaires

- Only top ~10% of Luminaire makers are truly competent in LEDs
 - Baffled by endless choice of LEDs and changing specifications
 - Do not always understand thermal / optical challenges
 - Uncertainty surrounding the driver and resulting LED life
 - Their chosen LED is often obsolete after a year of production!
 - Result : US DOE found that most LED fixtures fail to meet claimed spec
 - Customer suffers, and full potential of LED is not being realised
- Long-Term Perspective of Sealed-for-life Luminaires
 - Some LED fixtures always fail early : cannot be repaired like a normal lamp
 - No possibility to change colour, lumens or beam angle as with normal lamps
 - LED Efficacy also rising at an impressive rate
 - Who wants to buy a sealed for life fixture and be stuck with it for 20 years?
 - Better energy savings possible if the LEDs inside could be upgraded over time

- Conclusion : Combine LED performance with flexibility of a lamp!



The Dilemma of LED Lamp Developments

- Existing LED Lamps only available in retrofit formats.
- Established lamp caps offer no thermal connection to the luminaire body
 provide only an electrical & mechanical interface.
- All heat sinking must be handled within the lamp itself.
- Heat sink size is limited by the IEC maximum lamp outline dimensions.
- This is too small to handle high powers so LED lamp efficacy decreases as lumen packages increase, due to heat sink saturation!
- <u>Consequence</u>: it may never be possible to replace the higher wattage incandescent / halogen lamps by LED because their self-contained heat sinks are too small to dissipate the necessary LED power.
- <u>Solution</u>: develop a new <u>thermo</u>-electro-mechanical lamp cap which transfers heat its socket, allowing higher power and lumen packages.



Second Generation LED Lamps from Sylvania

- Heat Sinking is displaced to the luminaire body
 - New format lamp caps for thermal transfer
 - Heat sink not thrown away with each lamp change
- High lumen packages (~ 400-3000 lm when hot)
 - Only one lamp needed per luminaire
- High system efficacy (~ 75 lm/W when hot)
 - Compares well with CFL system efficacy
- Flexible & Future-Proofed LED Lamp Concept
 - Lamp is replaceable by more efficient future versions
 - Customer can change beam angle / CCT as desired
- Long-term Stability & Simplicity for OEM & Customer:
 - Self-contained replaceable lamp with integral optics
 - Standardised socket allows upgrade / replacements
 - No more fear about LED chips being superseded







3. Myths Surrounding LED Performance

- LEDs are the most efficient light sources of the future :
 White LEDs can easily achieve > 100 lm/W !
- LEDs will last a lifetime :
 - Because typical life is > 50,000 hours!
- LEDs are going to supersede all other light sources :
 - LEDs out-perform all other lamps on every criteria!
- Havells-Sylvania takes a more realistic viewpoint :
 - We shall analyse each point in detail during this section.



Haitz's Law of LED Development



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Typical White LED Efficacy Roadmap





ELC : A More Realistic Efficacy Roadmap



ELC Data : Based on Warm White (3000K) Retrofit LEDi lamp with internal driver



White LED System Efficacy

- Efficacy of commercial white LEDs in 2009 = 60-100lm/W
 - Apparently compares well with other energy efficient sources e.g. CFL, Fluorescent, HID
- Efficacy of commercial white LED Lamp/Fixture in 2009 = 20-50 lm/W !
 - LED efficacy decreases considerably in real installations, compared to the raw device specs

- WHERE HAVE ALL THE LUMENS GONE?!

- Light output decreases at real operating temperatures (droop effect)
- Warm White / Hi-CRI LEDs are 20-50% less efficient than the top performing products
- Optical losses typically 10-30% in LED lens / diffuser elements
- Electronic drivers are currently less efficient than for other light sources
- LED drivers typ. 50% to 85% efficient c.f. Halogen 95% efficient, HID/FL 80-90% efficient.
- These issues must improved to make LED systems more efficient



LED Thermal Behaviour

- Rated datasheet lumens are always at Tjunction (Tj) = $25 \,^{\circ}$ C
- This is almost never achieved in real situations
 - Calculate Tjunction then check data sheet to find out how much the lumens will drop (see chart)
 - Tjunction = Theat sink + (LED Watts x Thermal resistance)
- At lower temperatures:
 - Temporary increase in flux & efficacy
- At higher temperatures:
 - Temporary decrease in flux & efficacy
 - Lifetime dramatically reduced
 - Above Tj ~ 120C irreversible and permanent damage will occur
- Each colour affected differently





LED Temperature vs. Achieved Lifetime



- Wide variety between different manufacturers & operating conditions
- White LEDs rarely fail catastrophically, but by lumen depreciation
- Specification of a good LED plus good thermal control is essential to achieve long life
- Sadly many products do not follow this important advice



The Importance of Through-Life Stability



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When to Use LEDs for the Right Reasons

- Industry's Lamp Portfolio can be likened to a Multi-Dimensional Matrix
- Besides Life & Efficacy, countless other parameters are of importance:
 Colour Temperature
 Colour Rendering
 Colour Stability
 Luminous Flux
 Run-Up Time
 Dimmability
 Purchase Cost
 Reliability
 Temperature sensitivity
 Physical Size
 Optical Control Property
 ... etc.
- LEDs can excel in lifetime and efficacy, but this is not always enough
- No single light source technology achieves leadership in every category
 - That is why we still manufacture so many different types of lamps
 - There is always an optimum light source for each given application
- Havells-Sylvania is eagerly contributing towards LED development, but specifies them only when they genuinely make the best all-round choice



Pro's and Con's for LED Retrofit Lamps

	LED-i	CFL-i	GLS / Halogen
Lamp Efficacy	20-50 lm/W	40-80 lm/W	10 - 25 lm/W
Lifetime	5,000 - 50,000 hrs	5,000 - 20,000 hrs	1,000 - 5,000 hrs
Lumen Package	1 – 250 lm	100 – 2,000 lm	1 – 200,000 lm
Physical Size	Compact	Large	Average
Optical Control	Excellent	Poor	Average
Run-up Time	Instant	Slow	Instant
Color Rendering	Average	Good	Excellent
Dimmable	Sometimes	Sometimes	Yes
Retail Price / lumen	€0.125	€0.005	€0.001
Reliability	Poor	Good	Best



4. The Challenges of Standardising LEDs

- Conventional light sources enjoy commercial lifetimes of decades
- Rate of progress is slow but steady
 - Matches the slow speeds of standardising
- LED sources are undergoing a remarkably rapid evolution
 - Products often obsolete before standardising committees meet!
- Consequence : we do not have adequate LED standards today



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Why do we need Standards for LEDs?

- The market is flooded with LEDs claiming to replace conventional lamps and luminaires
- Many genuinely achieve this, but most fall far short
 - Example : A product claiming to replace a 50W halogen may typically deliver less light than a 25W halogen!
 - This is damaging the consumer perception of LED in general!
- Limited market surveillance to identify these cases, and lack of standards means they cannot easily act
- Conclusion : Consumer often suffers with weak performance Negative impact on rate of LED penetration



Case Study : The 50W Halogen Retrofit

- Halogen lamps sold by a candela figure for a given beam angle
- Luminous flux is generally not published, for example:

Wattage	Beam	Candelas	Lumens
25 W	25 °	500 cd	125 lm
35 W	25 °	800 cd	200 lm
50 W	25 °	1200 cd	300 lm

- LED is an optically more efficient light source than halogen
- Can achieve similar peak intensities for far fewer lumens!

LED 3.5W 20° 1200 cd 150 lm

- Can this lamp really be considered as a 50W halogen retrofit?

- The answer is yes, but maybe not in all applications.



EcoLED ES50 3.5W – Application Guidelines



- For General / Downlighting, Luminous Flux (Im) must be equal to halogen lamps.
 Here we can achieve the performance of 25W Halogen GU10.
- For Accent / Display lighting, Luminous Intensity (cd) must equal halogen lamps.
 Here we can match the performance of 35W Halogen GU10, with less spill light.
- Crucial point to standardise to avoid customer dissatisfaction in general lighting!



Standardising in Europe

- ELC has developed a comprehensive list of how many lumens an LED must deliver to claim equivalence to a conventional lamp
- New term of "Lumens in a 90 degree cone" defined to cover reflector light sources.
- Various other minimum performance targets being set to join the existing IEC Safety Standards, e.g.

Minimum lamp lifetimes
Maximum lumen depreciation
Minimum colour rendering quality
Minimum number of switchings
Minimum power factor
Maximum early failure rate
Definitions, including "Halogen Retrofit"



Current Status of IEC Standards for LED



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5. Havells-Sylvania LED Introductions

- Havells will shortly launch full range of Sylvania Lamps & Fixtures in India
- In LED Lamps we offer a fully comprehensive family of retrofit products
- In-house designs offer best-in-class performance throughout range
- Luminous efficacy up to double that of generic LED retrofits
- Tried & tested in Europe and proven to deliver exceptional reliability
- Full range of Directional, Non-Directional & Decorative LED lamps
- Imminent availability of "2nd Generation" lamps with matching luminaires





Havells-Sylvania LED Luminaires

- Broad range of professional quality fixtures
- Backed by leading brands Concord & Lumiance
- Best-in-class product performance
 - Exceptional design detail + highest efficacy
 - 2010 winner of Lighting Design Awards, UK
- Highly innovative designs, both technically and aesthetically
- Specifically tailored for optimum results in one of six application areas:











Sylvania Fixture Lighting Markets



Commercial



Hotels & Leisure



Residential







Outdoor





Sylvania General Lamp Markets





Linear Fluorescent



High Intensity Discharge





Sylvania Special Lamps Markets



Personal Care



Disinfection





Transportation



UV Photocells





Any Questions?



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